2011 Military Health System Conference

Process Improvement Success Stories

Impacting Per Member Per Month (PMPM) Through Strong Clinical Management

The Quadruple Aim: Working Together, Achieving Success
Captain Mark Brouker, MSC, USN
26 January 2011



Naval Hospital Bremerton, Washington

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Report Documentation Page

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Naval Hospital Bremerton (NHB)



- 40 bed family medicine teaching hospital
- 36,000 enrollees
- 1300 staff members
- Madigan Army Medical Center (MAMC) 40 miles south
- Average day:
 - 1,200 medical outpatient visits
 - 9 surgery cases
 - 2 babies delivered
 - Average Daily Census:17 patients

Impacting Per Member Per Month The Quadruple Aim



- Readiness
- Per Capita Cost
 - Emergency Room/Urgent Care usage
 - Specialty Care utilization
- Population Health
 - HEDIS metrics
- Experience of Care
 - Access to care
 - Staff/patient satisfaction
 - Provider continuity



- Good Staff Morale
- Focus on Quality/Process Improvement
 Versus Solely RVU Production
- Enroll to Capability and Capacity
- Strong Referral and Right of First Refusal Program
- Minimize Emergency Room/Urgent Care Usage
- Patient Satisfaction



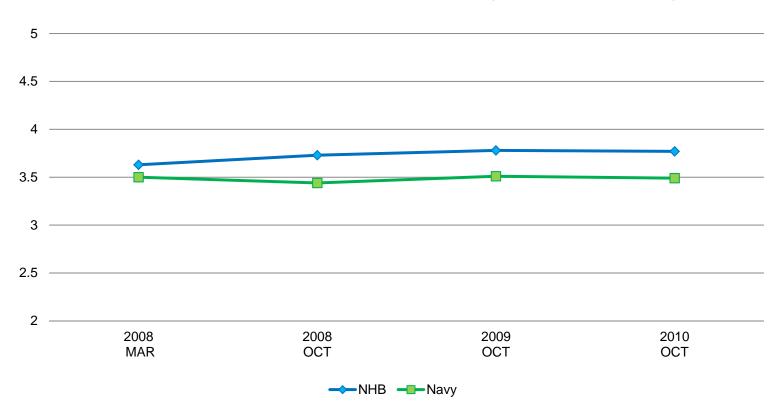
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Impacting Per Member Per Month Staff Morale



Organizational Commitment Mar 08 – Oct 10

(Source: Defense Equal Opportunity Climate Survey)

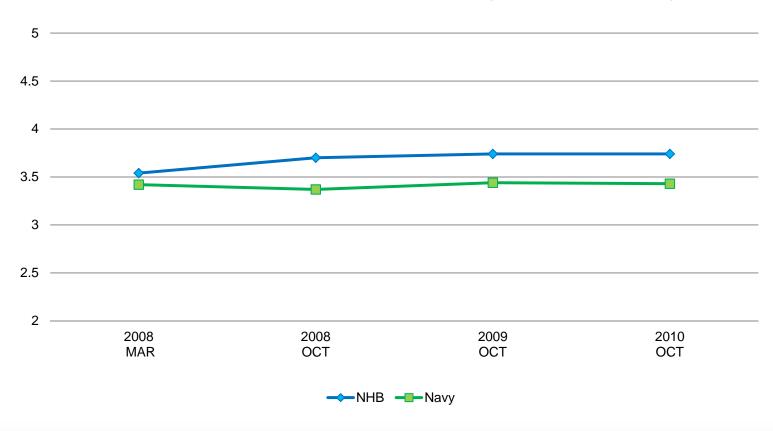


Impacting Per Member Per Month Staff Morale



Trust in Organization Mar 08 – Oct 10

(Source: Defense Equal Opportunity Climate Survey)





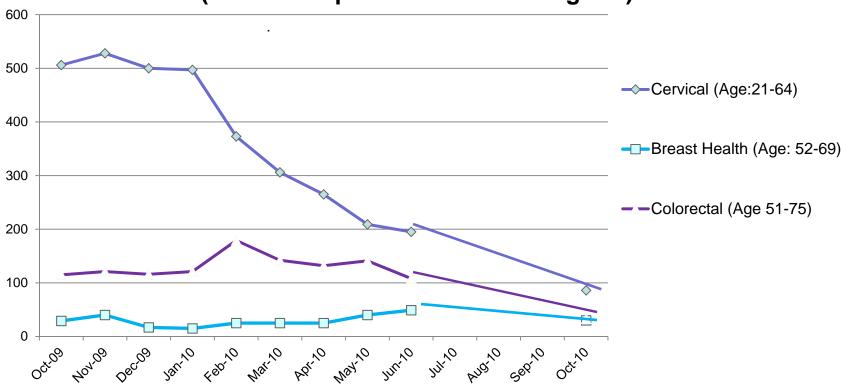
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Quality of Care: HEDIS Metrics (Cervical, Colorectal, Breast Health)



HEDIS Cancer Screening Numbers to Green, (HEDIS-90) NHB FY09 thru FY10

(Source: Population Health Navigator)





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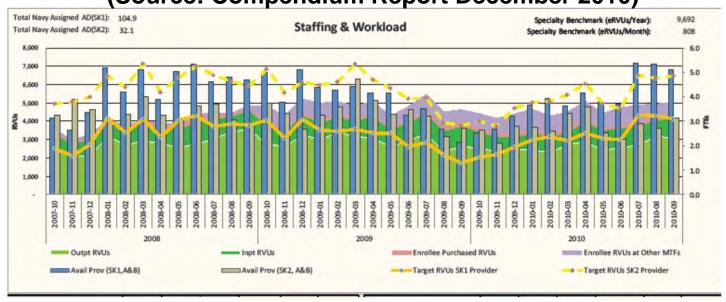
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Impacting Per Member Per Month Maximizing Use of Direct Care System



OB/GYN Usage NHB Multi-Service Market Direct Care versus Network Care FY08 thru FY10

(Source: Compendium Report December 2010)





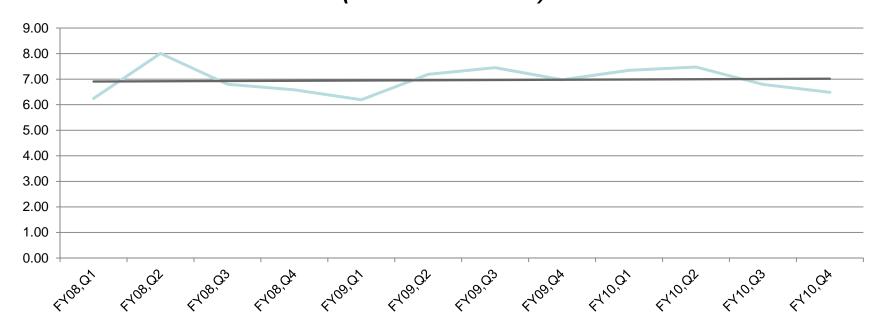
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Emergency Room and Urgent care Usage



Monthly Average of ER Visits (NHB+Civilian) and Civilian Urgent Care Visits

FY08 thru FY10 (per 100 Enrollees) (Source: M2 Data)





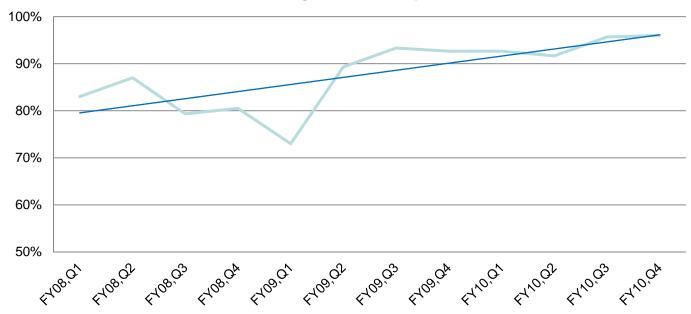
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 - Access/provider continuity

Impacting Per Member Per Month Patient Satisfaction



% Satisfied with Care Provided at Primary and Specialty Care Clinics NHB FY08 thru FY10

Source: ICE (average monthly responses > 75)

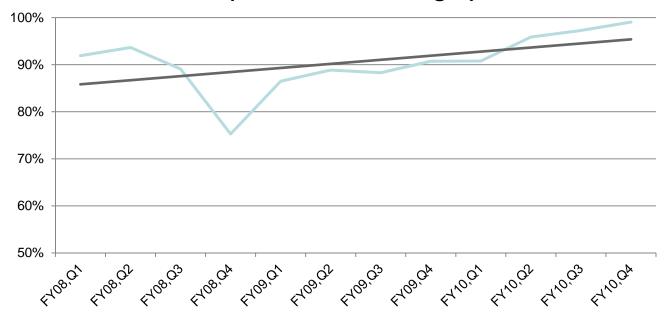


Impacting Per Member Per Month Access to Care



Acute Primary Care Visits % Met Access to Care Standards NHB FY08 thru FY10

(Source: MHS Insight)



Impacting Per Member Per Month Patient Satisfaction

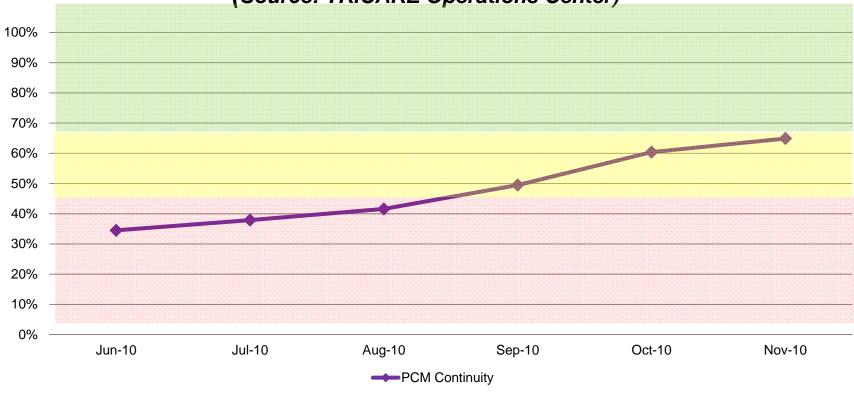


PCM Continuity

NHB Family Medicine Clinic

June 10 - Nov 10





Impacting Per Member Per Month Conclusion



- Improving tenants of the Quadruple Aim will help minimize PMPM costs
 - Per Capital Cost
 - Emergency Room/Urgent care usage
 - Specialty care
 - Population Health
 - HEDIS metrics
 - Experience of Care
 - Access to care
 - Staff/patient satisfaction
 - Provider continuity

Impacting Per Member Per Month



Thank you!

Per Capita Cost: Quality versus Quantity



Focus on:

- Enrolling to capacity and capability
- Quality and access to care
- ContinuousProcessImprovement

Vice:

Relative Value Units (RVUs)

Minimize:

- Primary Care usage
- ER/UrgentCare usage
- Hospitalizations

Decrease:

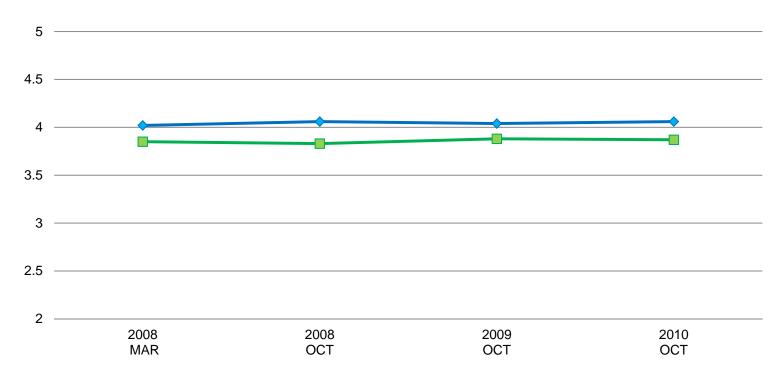
PMPM cost

Impacting Per member Per Month Staff Morale



Job Satisfaction Mar 08 – Oct 10

(Source: Defense Equal Opportunity Climate Survey)



Per Capita Cost



- Goal: max use of direct care system
- Requirements:
 - Enroll to capacity and capability
 - Good access to care
 - Strong referral and right of first refusal (ROFR) program
 - 2 Lean Six Sigma (LSS) projects enhanced referral process
 - Strong relationship between NHB, Triwest, and network providers

Experience of Care: Staff/Patient Satisfaction



Satisfied MTF Staff

Satisfied MTF Patient

Max use of MTF

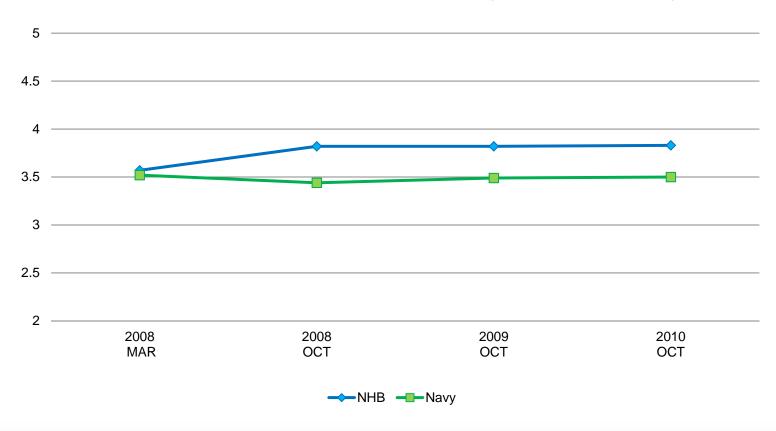
Decrease PMPM cost

Impacting Per Member Per Month Staff Morale



Leadership Cohesion Mar 08 – Oct 10

(Source: Defense Equal Opportunity Climate Survey)





√PMPM

Minimize Emergency Room & Urgent Care Usage

Strong Referral & Right of First Refusal Program

Focus on Patient Satisfaction (i.e. Access/Provider Continuity)

Enroll to Capability and Capacity

Focus on Quality of Care/Process Improvement
Versus Solely RVU Production

Staff Morale



√PMPM

Minimize Emergency Room & Urgent Care Usage

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Focus on Patient Satisfaction (i.e. Access/Provider Continuity)

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√PMPM

Minimize Emergency Room & Urgent Care Usage

Strong Referral & Right of First Refusal Program

Focus on Patient Satisfaction (i.e. Access/Provider Continuity)

Enroll to Capability and Capacity

Focus on Quality of Care/Process Improvement
Versus Solely RVU Production

Staff Morale



√PMPM

↓ Primary Care/ED& Urgent Care Usage

Strong Referral & Right of First Refusal Program

Focus on Patient Satisfaction (i.e. Access/Provider Continuity)

Enroll to Capability and Capacity

Culture of Continuous Process Improvement Focus on Quality of Care Vice Solely RVU Production

Staff Morale



√PMPM

Minimize ER & Urgent Care Usage

Strong Referral & Right of First Refusal Program

Focus on Patient
Satisfaction
Enroll to Capability and
Capacity

Focus on Quality of Care/Process Improvement
Versus Solely RVU Production

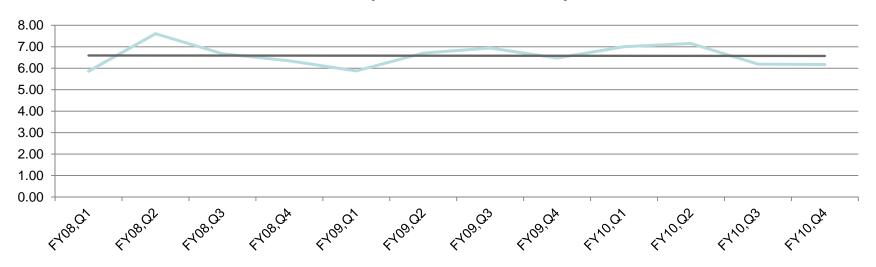
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Impacting Per Member Per Month ER and Urgent care Usage



Monthly Average of ER Visits (NHB+Civilian) and Civilian Urgent Care Visits FY08 thru FY10

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Quality of Care Lean Six Sigma



